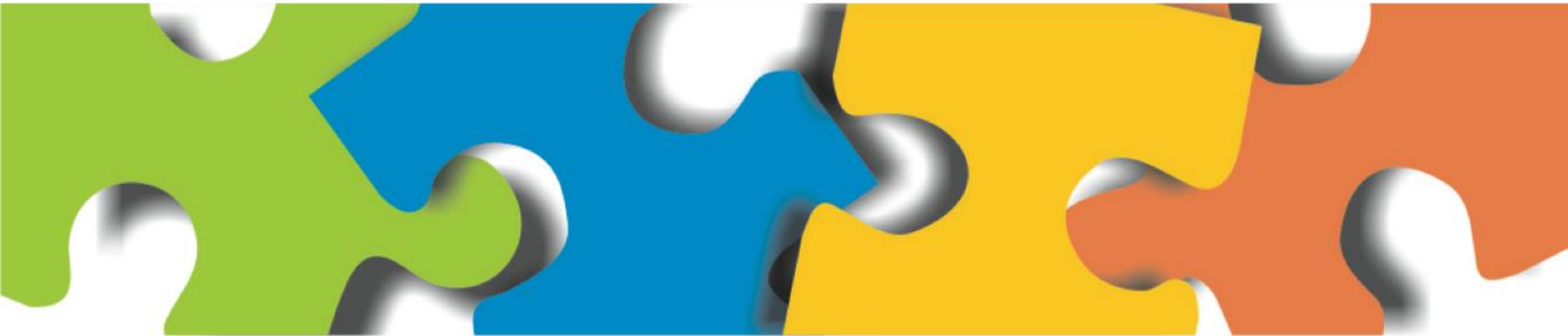


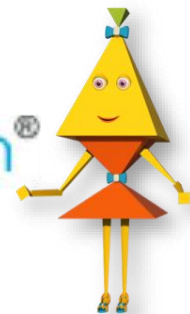
Sanex Packaging Connections Pvt. Ltd.
An ISO 9001: 2015 Certified Organization



PackagingConnections
SIMPLE | USABLE | SYSTEMATIC



www.packagingconnections.com®





- Providing Packaging Consulting
- Support to Foreign Packaging Companies on all aspects of doing business in India
- Providing Online Packaging Services





We all Know



Managing Packaging Information is Difficult!



Coordinating all Packaging Functions is Complex!



Not managing packaging is
EXPENSIVE!



Isn't it?



We can help!



*Through our tailor made
packaging consulting services*

*We handle projects from farm to fork for all different
kind of products and companies*





Project Charters

*Successfully delivered by
Sanex Packaging Connections Pvt. Ltd.*

Project 1: New Packaging Development (NPD)



- **Objective and Scope:**

- Design, develop and implement new packaging formats
- Study customer preferences & requirements for packaging formats' development
- Suppliers identification & development

- **Key Deliverables:**

- Market preferred & customer centric packaging options for the new range of products
- Led discussions with design house and project team to deliver feasible packaging formats
- Arrived at the suitable packaging formats, with implementable recommendations on machinery/equipments, vendors, cost and timeline
- Identified, shortlisted and developed suppliers for the same



Project 2: Packaging Optimization

- **Objective and Scope:**

- Packaging material optimization (Primary, Secondary and Tertiary)
- New packaging must maintain the current quality of the product while packing, storage and transportation

- **Key Deliverables:**

- Understanding of the current packaging and the issue
- Understanding of the product characteristics and criticalities
- Brainstormed on ideas generation for new packaging
- Screened the ideas to get the best options
- Project report with complete details of the work done, methodology followed and the final options with recommendations

Project 3: Supplier Audit and Development



- **Objective and Scope:**

- Support for new supplier development as per company and industry standards
- New Supplier for Pharmaceutical primary packaging

- **Key Deliverables:**

- Managed multiple projects within the allocated area of work
- Coordinated with vendors, manufacturers and internal customers for trials and specifications
- Supported packaging team in PM Specification, trials and validations
- Ensured maintenance of experimental records and documentation for all packaging components within the area of responsibility
- Issued reports regarding various project activities to communicate progress to all the stakeholders
- Completed work as per the agreed timelines



Project 4: Equivalency protocol

- **Objective and Scope:**

- Equivalency protocol and report for primary packaging material
- Using this protocol, the change over time from one material to other when the specifications are comparable or same is reduced

- **Key Deliverables:**

- Collected all the details from the current supplier
- Compared different attributes as per protocol
- Submitted final report with comparison tables and observations
- Concluded the project with recommendations

Note:

- Protocol prepared by Sanex Packaging Connections Pvt. Ltd. after an extensive work with the suppliers and companies



Project 5: Specification Template

- **Objective and Scope:**

- New templates for all primary packaging materials
- Integration of global specifications
- One single template globally with all parameters included as per company and industry standards

- **Key Deliverables:**

- Collected and reported all the current specifications from multiple sites
- Understanding of the loop holes in the specifications
- Matched the parameters and noted the variations
- Prepared new template including all parameters as per company and industry standards (PC value addition)
- Discussed template and shared the same with the team for feedback
- Final template

Project 6: DMF Documentation



- **Objective and Scope:**

- Standard template for DMF filling
- Template with all the necessary details and documentation requirements and checklists
- To nullify duplication of work and errors during filling

- **Key Deliverables:**

- Desk research (included study of all the required guidelines and standards for template preparation)
- Designed standard template for each of the packaging material
- Standard templates used for US FDA packaging documentation
- Each template will include the key parameters for regulatory submission
- Checklist of all the key parameters



Project 7: SWOT Analysis

- **Objective and Scope:**

- Customer survey to do a SWOT analysis of the services provided by the company
- Parameters for the customer survey to be chosen
- Company will formulate its customer support and growth strategy basis this survey
- Draft the questionnaire for customer survey

- **Key Deliverables:**

- Formulated the customer survey questionnaire with project team
- Conducted customer survey basis the customer list provided by the company
- Final findings' report submission basis the survey with conclusion



Project 8: AQL Documentation

- **Objective and Scope:**

- Review and update the current AQL for all the packaging components specific to company
- Packaging components Specification and sampling method to be used as reference, basis which the AQL Revision and Updates will be done
- Test Methods, and current AQL's also to be used for reference

- **Key Deliverables:**

- Identified the defects for each packaging component to be included in the AQL
- Defined the identified defects as Critical, Major and Minor
- Defined the Acceptability limits for the identified defects
- Revised AQL for each packaging component as per the agreed timelines
- Final presentation/Discussion with the project stakeholders



Project 9: Testing and Recommendations

- **Objective and Scope:**

- Sample laminate to be tested for the specified parameters and compilation of the whole data
- The data to be compiled with charts & recommendations

- **Key Deliverables:**

- Complete code list of the samples tested
- Complete data sheet with all the readings for each sample tested
- Part reports fortnightly
- Final report every month containing:
 - a) Individual samples and reading comparative chart for all the tests
 - b) Comparative chart of the samples for each test
 - c) Recommendations as per the readings obtained
- All the data maintained in both hard and soft copies

Project 10: Benchmarking and Insights



- **Objective and Scope:**

- Benchmarking and Insight on Packaging Trends for different variants of primary, secondary packaging for recommendations on cost saving

- **Key deliverables:**

- Brain Storming for Template building
- Discussions and approval from the company and Receiving Samples
- Sample analysis and template modification accordingly
- Sample Preparation (Cleaning, Coding and Marking)
- Testing

In-house1: Parameters that involve Visual and Dimensional Measurements

In-house2: Parameters that involve Destructive /Calculative Measurements

- Data generation and analysis with detailed report on test parameters
- Specifications & overall analysis
- Packaging insights and recommendations



Project 11: Leak and barrier solutions

- **Objective and Scope:**

- Gap analysis to find the reasons for leakage and barrier variation in the packaging material
- Study reasons for pack leakage
- Study reasons for inconsistent quality in terms of barrier properties

- **Key deliverables:**

- Study and analyze the causes for pack leakage w.r.t. material handling in storage, while mounting on machine, performance on machine
- Recommendations to upgrade/update material facilities, material handling on machine and leak tests procedure & facilities
- Study and analyze the causes for inconsistency in barrier property
- Recommendations on improving barrier properties in collaboration with the current supplier and suggest new suppliers



Project 12: Packaging Reports

- **Objective and Scope:**

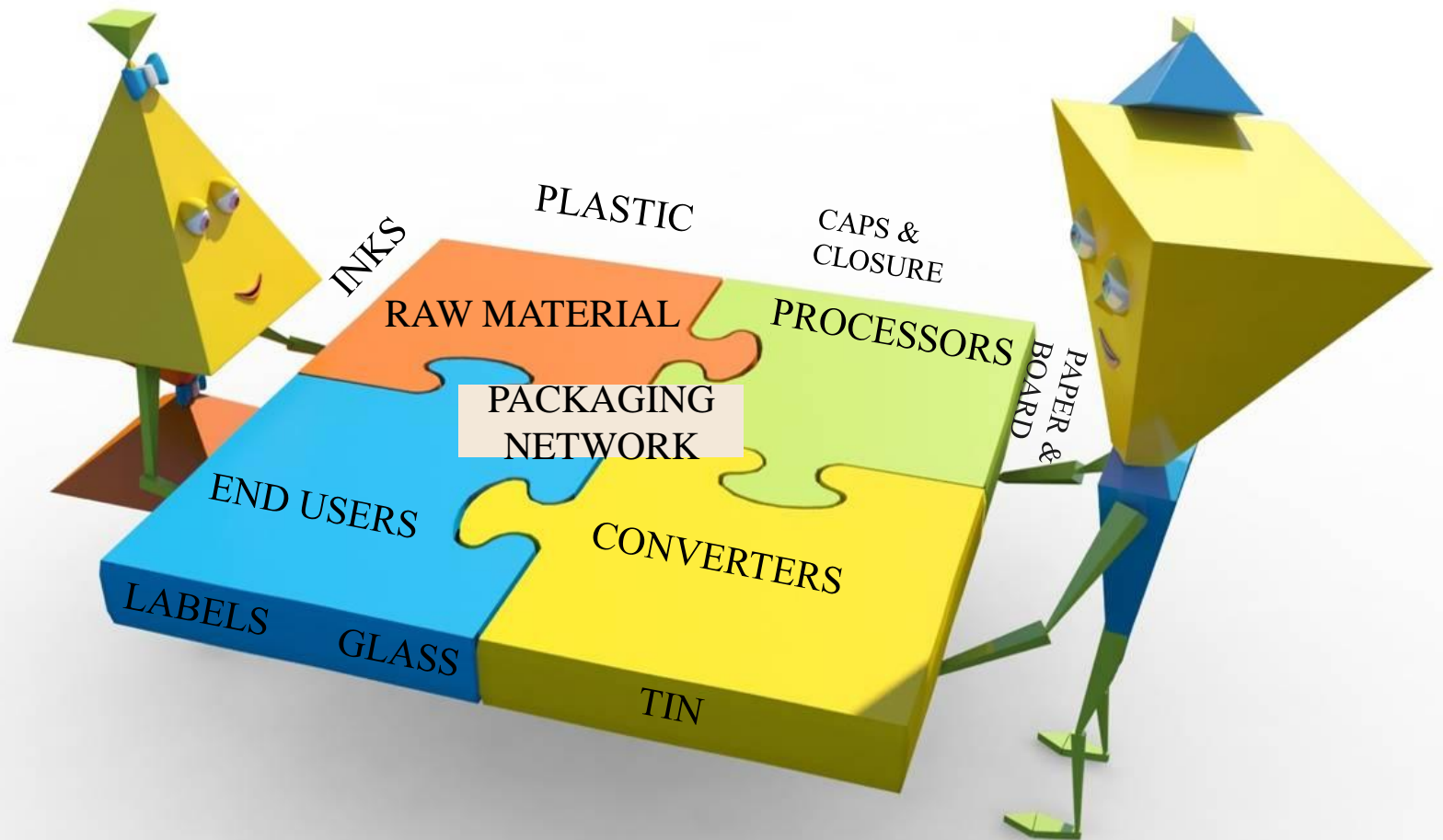
- Technical and Innovations Reports with complete knowledge and know how of the topic
- All the reports are related to packaging, printing and ancillary topics related to the packaging industry

- **Key deliverables:**

- These reports are prepared need basis as per specific company requirements or independently by Sanex Packaging Connections Pvt. Ltd.
- Details may be discussed during the project initiation

Widespread Network

Closing the Gap





<https://www.facebook.com/packagingconnection>



<http://goo.gl/gpAHCp>



<https://twitter.com/pconnections>



www.PackagingConnections.com

Sanex Packaging Connections
Pvt. Ltd.117, Suncity Business
Tower
Golf course road, Sector--54
Gurgaon-122002
India



Tel: +91 124 4965770
Fax: +91 124 4143951



<http://store.packagingconnections.com/>



<http://goo.gl/h9hlzT>



<http://packagingyoga.com/>



*“Really successful people don’t live in the present.
They imagine the future and visualize what their customers want”*
- Robin Rowland

Thank You.